



# MUTHOOT CAPITAL SERVICES LTD

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- 1994 - Incorporation
- 1995 - Initial public offering, listed on the BSE.
- 1998 - NBFC license (Category A – Deposit taking) obtained.
- 2001 - Started gold loan business.
- 2007 - Entered into auto loan business to finance existing Muthoot customers.
- 2008 - Commenced two wheeler financing in a structured manner with a dedicated team.

# MUTHOOT CAPITAL SERVICES LTD.

- 2009 – Preferred financier arrangement with Honda and Hero Honda for two wheeler financing.
- 2009 - Commenced three wheeler financing, starting with Kerala.
- 2010 - Started financing light commercial vehicles (LCV).
- 2011 - Raised Rs 47.78 crores through rights issue.
- 2011 - Stopped disbursing gold loans.
- Currently financing purchase of Nano cars, used cars and used three wheelers also.

# HIGHLIGHTS OF 2012 - 2013

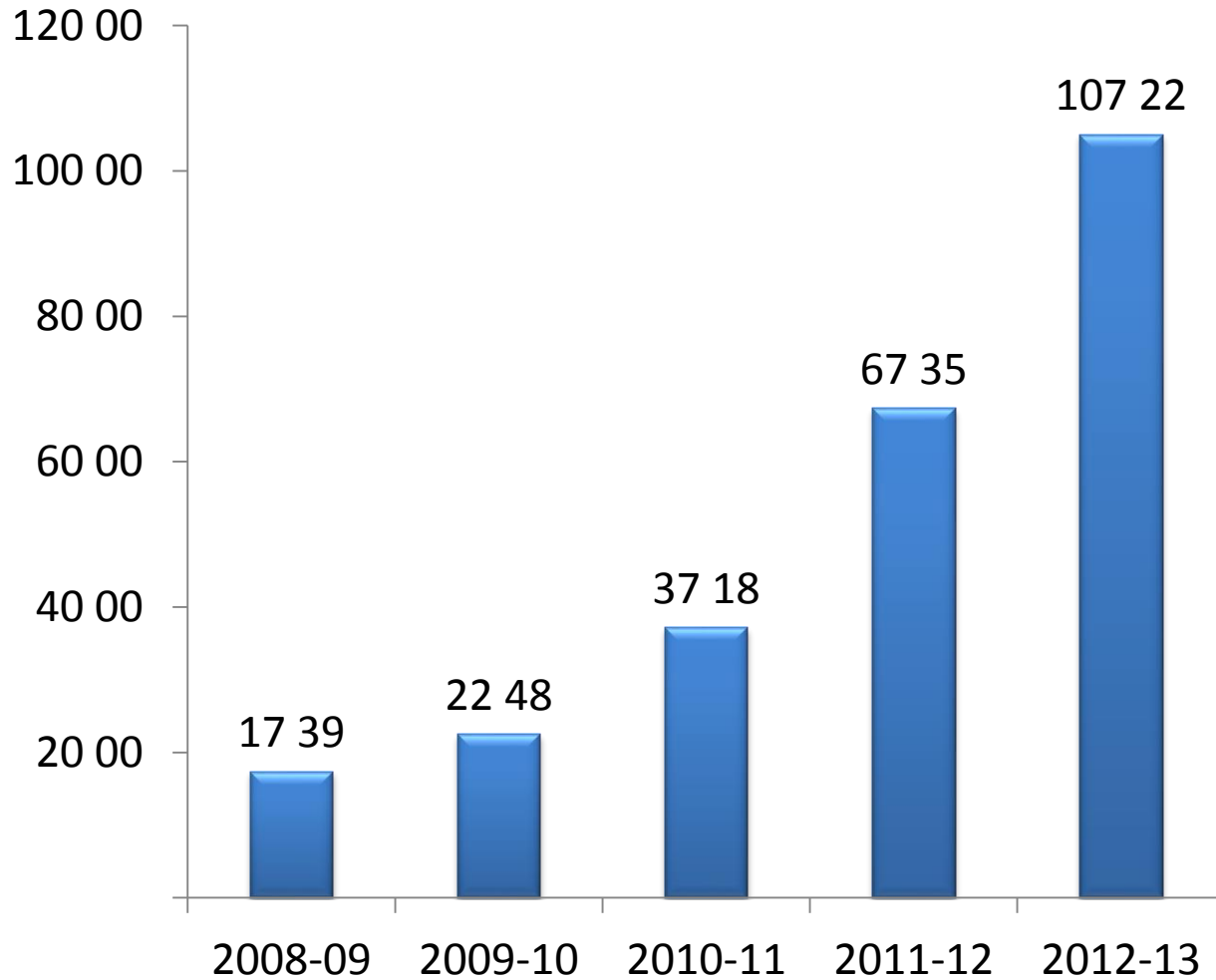
- Total auto loan disbursements of Rs 431 crores (from Rs 92 lakhs in 2007 -2008).
- 95520 loans disbursed.
- Average loan disbursement of Rs 36 crores per month.
- The highest loan disbursement of Rs 60 crores in March 2013.
- Rs 457 crores loan portfolio by March 2013.

# HIGHLIGHTS OF 2012 - 2013

- Innovative schemes introduced - 100% funding scheme, 1% interest scheme and cheque less scheme.
- Tie up with Mahindra, Piaggio and Hero Electric.
- 250 plus counters activated for business, total counters near 1000
- More than 2,13,000 satisfied customers.
- No.2 financier for two wheelers in Kerala.
- No.1 financier for three wheeler passenger vehicles in Kerala.

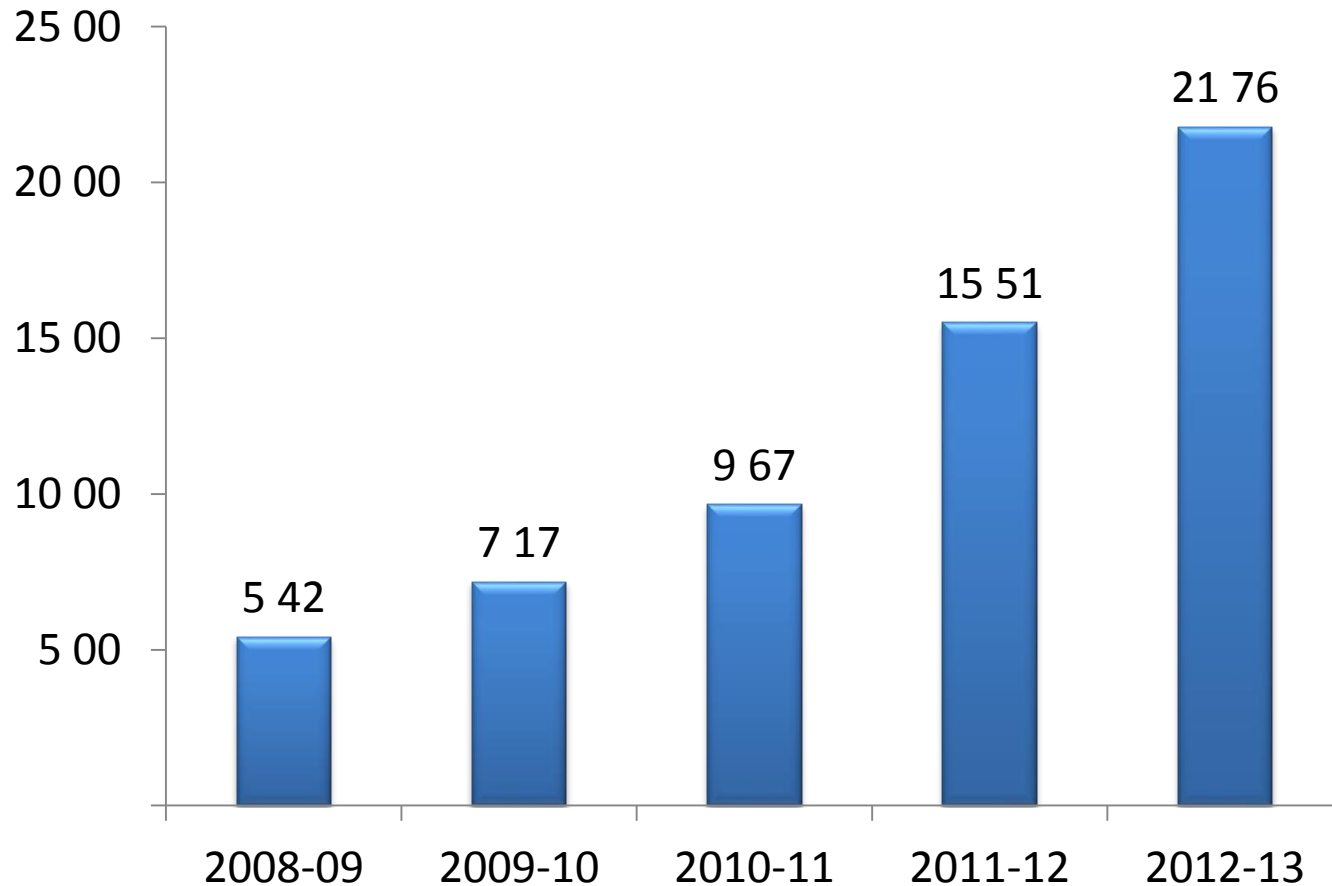
# TOTAL INCOME

(Rs. In Lakhs)



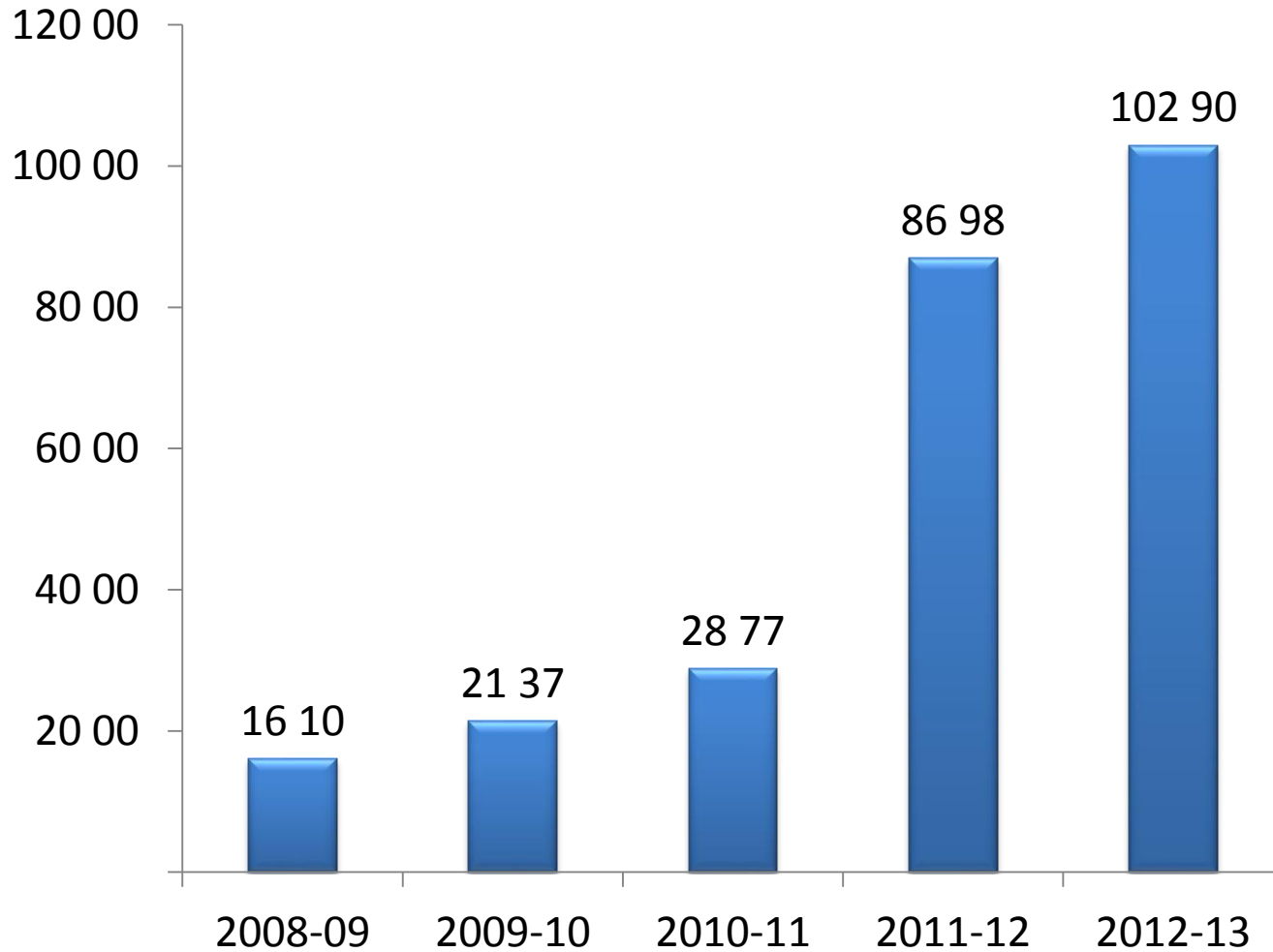
# PROFIT AFTER TAX

(Rs. In Lakhs)



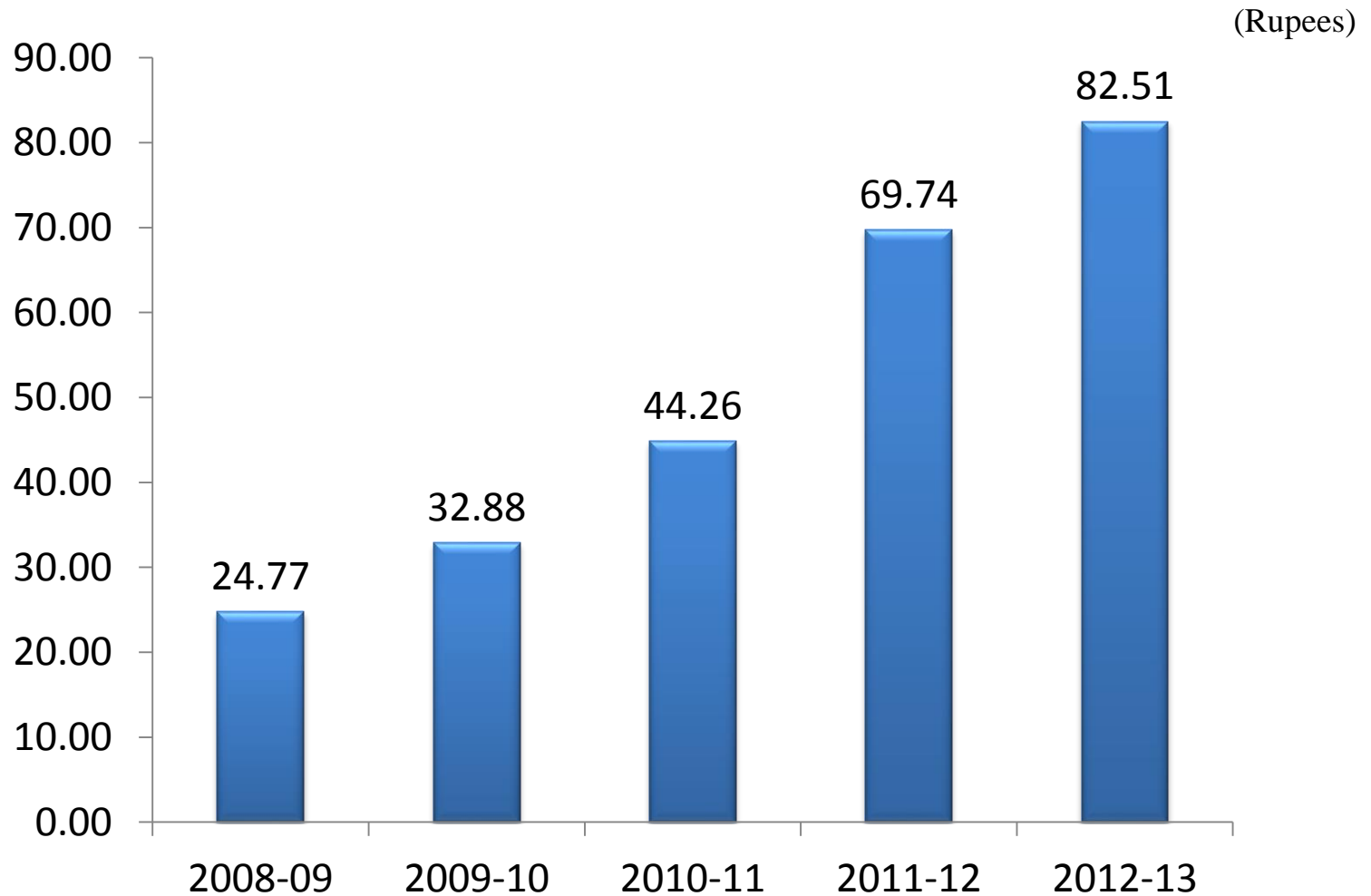
# NET WORTH

(Rs. In Lakhs)



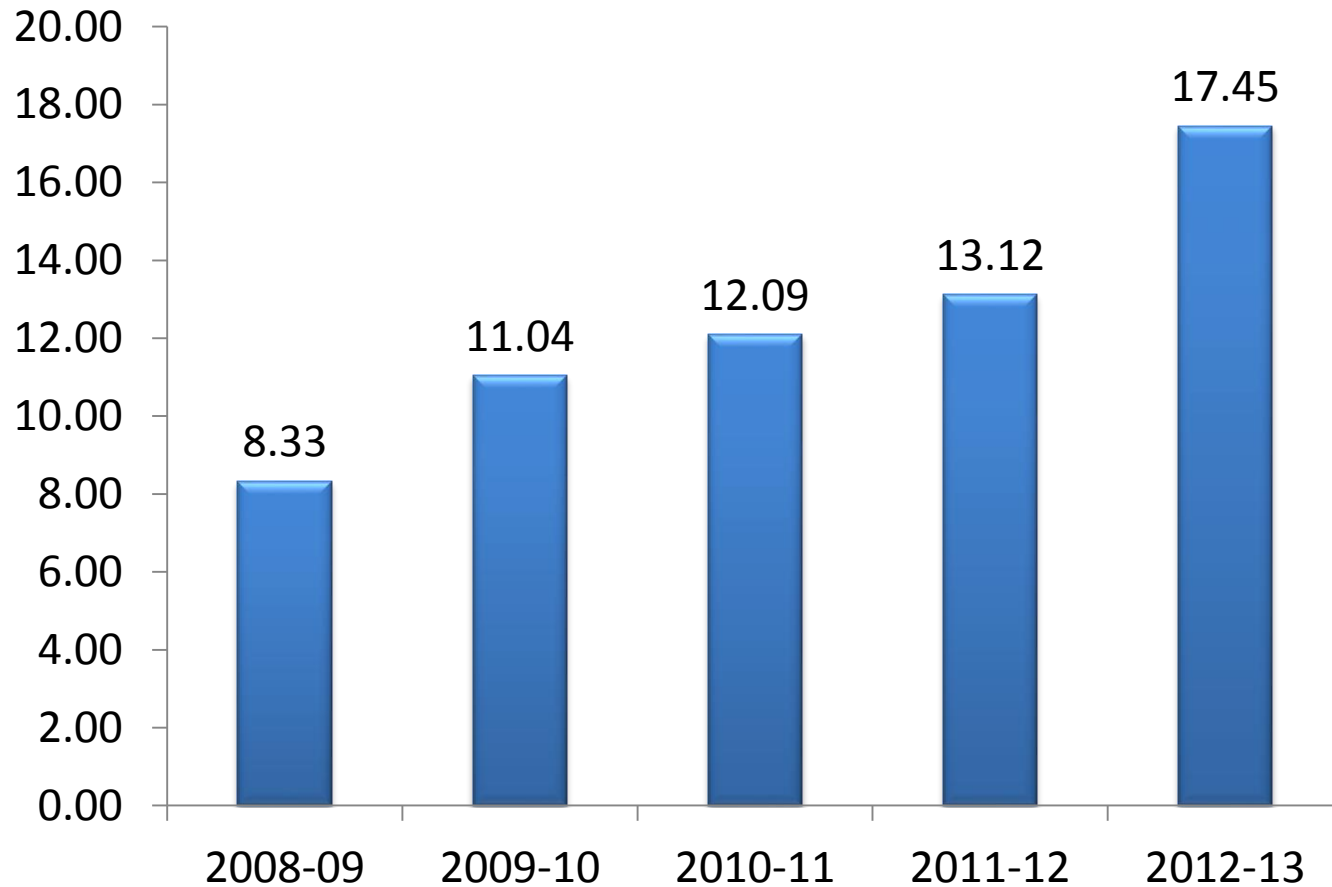


# BOOK VALUE PER SHARE



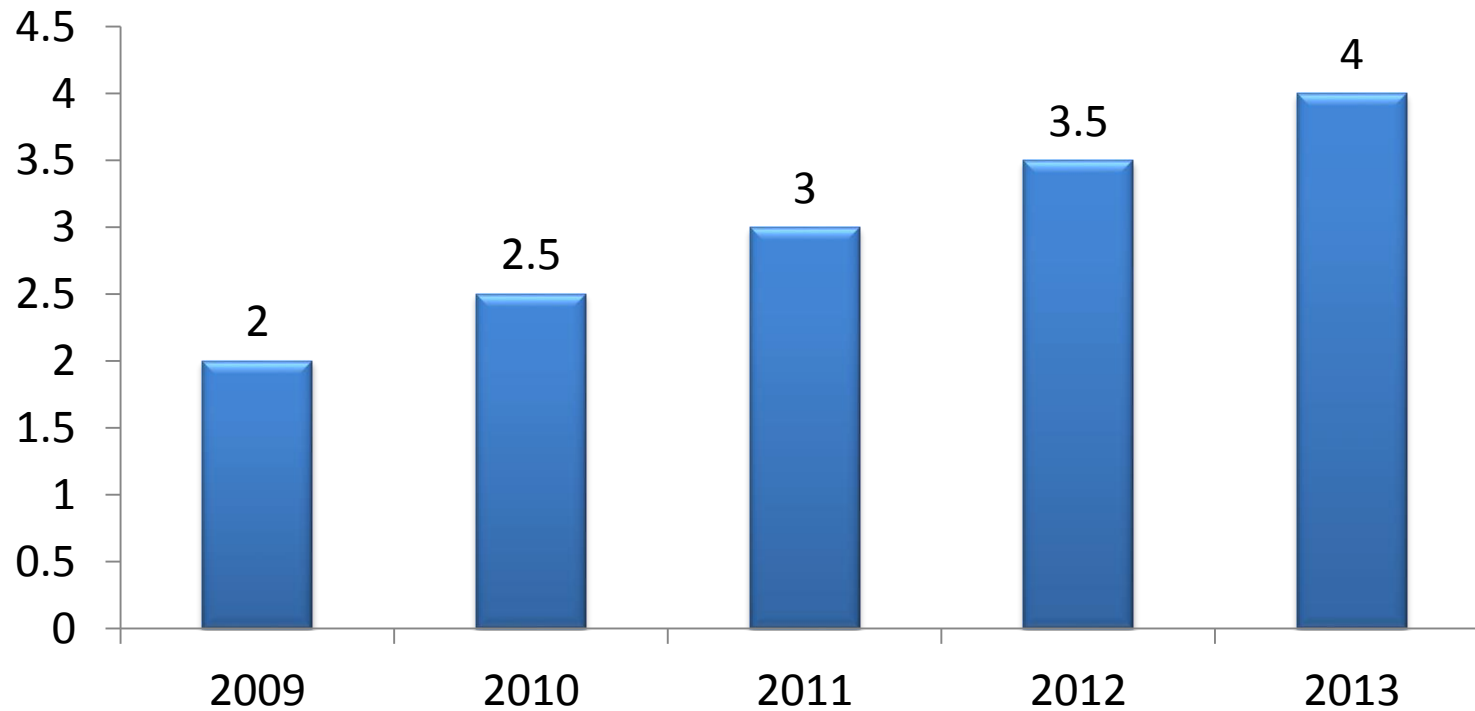
# EARNINGS PER SHARE

(Rupees)



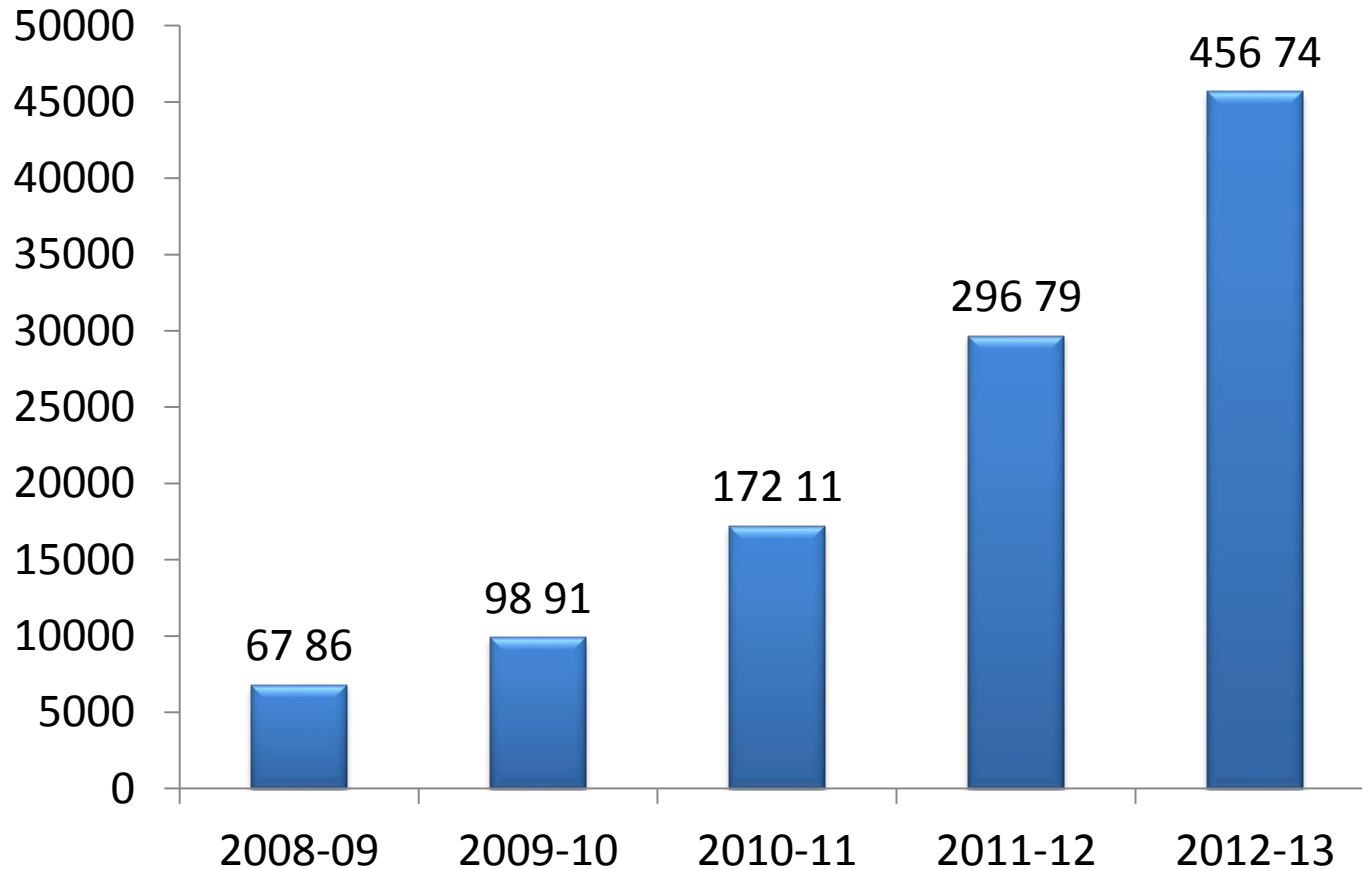
# DIVIDEND PER SHARE

(Rupees)



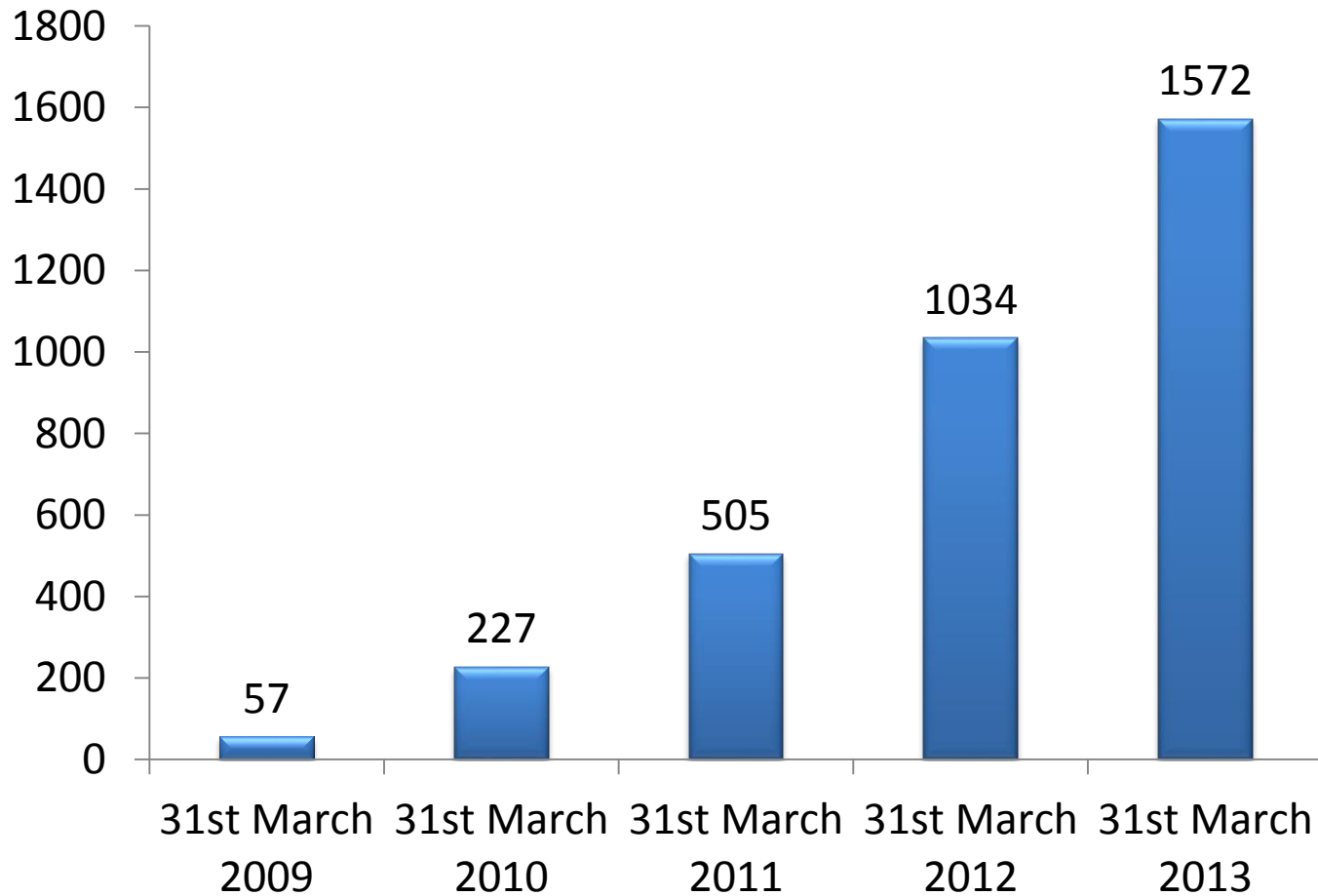
# LOAN ASSETS

(Rs. In Lakhs)



# EMPLOYEE STRENGTH

(Number)





THANK YOU